

FOR IMMEDIATE RELEASE

Lifeboat to Expand Its Distribution Agreement with Micro Focus

– Lifeboat to distribute Micro Focus solution portfolio including: Novell, NetIQ and SUSE to its entire United States network early in April 2016–

Shrewsbury, NJ – March 15, 2016 – Lifeboat Distribution (NASDAQ: WSTG), an international specialty distributor for security, virtualization, network infrastructure, and other technically sophisticated products, announced today an expanded relationship with Micro Focus. In early April, Lifeboat will distribute Micro Focus’s product lines, Novell, NetIQ and SUSE to its network of resellers, VARs and systems integrators in the United States.

Micro Focus security products help organizations become more secure, compliant with federal and professional mandates and laws, and more effective in managing end users within the company. Novell products, now under the Micro Focus brand name, help customers by providing strategic insight to storage management, endpoint security and asset management. SUSE, a pioneer in open source software, provides reliable, interoperable Linux, cloud infrastructure and storage solutions that give enterprises greater control and flexibility.

“Micro Focus is thrilled to be strengthening our relationship with Lifeboat Distribution,” said Tracey Mead, vice president of North America channel and global system integrators at Micro Focus. “Working with Lifeboat extends the power of Micro Focus, enabling our reseller partners to reach more customers that will benefit from our identity, access management and enterprise solutions.”

“We are very excited to be expanding our relationship with Micro Focus and adding these well respected product lines to our solutions portfolio! Leaders in their respective markets, these products continue to validate the strategy and changes we are making at Lifeboat,” said William R. Botti, executive vice president at Lifeboat Distribution. “We will introduce each product to our reseller community as a separate product launch to focus our recruitment efforts with the appropriate partners. This is a good news for our partners!”

Lifeboat will promote the Novell, SUSE and NetIQ lines in conjunction with their extensive line card of security products. Resellers and managed service providers interested in offering Micro Focus solutions should contact Lifeboat by phone at +1.800.847.7078 (US) or by email at sales@lifeboatdistribution.com.

About Lifeboat Distribution

Lifeboat Distribution, a subsidiary of Wayside Technology Group, Inc. (NASDAQ: WSTG), is an international value added distributor for virtualization/cloud computing, security, application and network infrastructure, business continuity/disaster recovery, database infrastructure and management, application lifecycle management, science/engineering, and other technically sophisticated products. The company helps vendors recruit and build multinational solution provider networks, power their networks, and drive incremental sales revenues that complement existing sales channels. Lifeboat Distribution services thousands of solution providers, VARs, systems integrators, corporate resellers, and consultants worldwide, helping them power a rich opportunity stream, expand their margin+ services revenues, and build profitable product and service businesses. For more information, visit www.lifeboatdistribution.com, or call +1.800.847.7078 (US), +1.732.389.0037 (International), +1.888.523.7777 (Canada), or +31.36.8200.236 (Europe). Follow Lifeboat Distribution on Twitter ([@LifeboatVAD](https://twitter.com/LifeboatVAD)) and Facebook ([LifeboatDistribution](https://www.facebook.com/LifeboatDistribution)).

About MicroFocus

Micro Focus (LSE: MCRO.L) is a global enterprise software company supporting the technology needs and challenges of the Global 2000. Our solutions help organizations leverage existing IT investments, enterprise applications and emerging technologies to address complex, rapidly evolving business requirements while protecting corporate information at all times. Our solution portfolios include: Attachmate, Borland, Micro Focus, NetIQ, Novell and SUSE. For more information, visit www.microfocus.com.

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