



PRESS RELEASE

TechXtend signs Reseller Agreement with Navigate Prepared

TechXtend signs North America reseller agreement with Navigate Prepared including exclusive agreement in New Jersey Public Sector Market

EATONTOWN, NJ – (PRWeb– September 20, 2017) TechXtend, Inc. (NASDAQ: WSTG), a leading IT solutions provider with a SLED practice that focuses on safety and security, STEM, network infrastructure, classroom management and educational technology software and hardware products, announced today an agreement with Navigate Prepared. Under this agreement, TechXtend will be a reseller for Navigate Prepared products and services in North America. TechXtend has also been named the exclusive partner for the New Jersey K-12 market.

Navigate Prepared offers K-12 schools a software platform designed to streamline developing and implementing K-12 preparedness programs while empowering staff with critical information at their fingertips. Schools face a wide array of threats today and NaviGate Prepared software helps ensure staff is confident in their ability to respond to any situation.

“Our goal in the K-12 vertical is to provide best-in-breed solutions across all technology silos. TechXtend’s safety and security solutions focuses on a portfolio that secures and protects the physical and virtual assets of our clients including building, network and data security as well as employee and student security. Our partnership with Navigate Prepared provides us another important solution within that focus area,” stated Kevin Askew, Vice President and General Manager, TechXtend.

“TechXtend provides us the opportunity to join a solid portfolio of safety and security solutions for K-12 schools,” states Thom Jones, General Manager, NaviGate Prepared. “As our exclusive partner in New Jersey, we look forward to being a key component of their integrated safety programs.”

ABOUT TECHXTEND

TechXtend is a leading value-added provider of software, systems and solutions for corporations, government organizations, and academic institutions across the United States and Canada. TechXtend challenges the status quo in information technology by offering innovative technology solutions that are better, faster and extend customer’s budgets while delivering increased return on investment. TechXtend is a member of the CRN Tech Elite 250 and the CRN SP500. TechXtend is a subsidiary of Wayside Technology Group, Inc., a public company since 1995 (NASDAQ: WSTG). For additional information, visit <http://www.techxtend.com>, or call +1.800.599.4388, or +1.732.389.8950. In Canada, call +1.888.423.2700. Follow us on Twitter (@TechXtendEDU), Facebook and LinkedIn.

ABOUT WAYSIDE TECHNOLOGY GROUP

Wayside Technology Group, Inc. (NASDAQ: WSTG) was founded in 1982 and is a unified and integrated technology company providing products and solutions for corporate resellers, VARs, and developers as well as business, government and educational entities. The company offers technology products from software publishers and manufacturers including Acronis, Bluebeam

Software, CA Technologies, ExaGrid Systems, Flexera Software, Hewlett Packard, Infragistics, Intel Software, Lenovo, Micro Focus, Microsoft, Mindjet, Samsung, SmartBear Software, SolarWinds, Sophos, StorageCraft Technology, Super Micro Computer, Inc., TechSmith, Unitrends, Veeam Software and VMware.

ABOUT NAVIGATE PREPARED

NaviGate Prepared specializes in emergency preparedness and safety for K-12 schools. The software platform is designed to manage the complexities associated with school safety initiatives, including safety planning, drill scheduling and logging, accounting for students during drills and emergencies and much more. As both a desktop and app technology, NaviGate Prepared provides staff, administrators and first responders real-time access to emergency situations and facility information. NaviGate Prepared is SAFETY Act Designated as an anti-terrorism-level technology by the U.S. Department of Homeland Security. For more information, visit www.NaviGatePrepared.com.

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